# specialist printing worldwide

The leading global technical reference source for users of screen and digital printing systems for the industrial, graphic and textile sectors.





2021

Prices in USD

#### THE SPW PORTFOLIO



BRAND SPW



Magazine

printing



specialistprinting.com



printing



Video Production

"We are the definitive publication in global specialist printing featuring expert contributors from many nations, all leaders in their field. SPW has grown significantly in circulation along with our social footprint. 2021 will be a dynamic and exciting year for the brand as we strengthen our partnerships across the world and continue to deliver the most authoritative and informative editorial in the specialist printing market."

> Nicola Penhallow Publisher Specialist Printing Worldwide

"Specialist Printing Worldwide is the publication we encourage our colleagues to read. It provides well-informed coverage into multiple aspects of the printing world, giving readers insight into what the major players in our industry are working on. Each edition is packed with insightful technical articles that help to bring printing trends to the forefront."

printin

Jessica Makrinos Marketing Manager Inkcups Now Corporation

#### **AUDIENCE PROFILE & REACH**

We reach over **100,000** decision makers consisting of printers and industrialists using printing in their manufacturing process across **162** countries.



**NORTH AMERICA 40%** 



EUROPE 40%



**REST OF WORLD 20%** 

# PRINT

4 English language Issues,1 Chinese language Issue a year

Mailed to a targeted audience.

Distributed at major events including but not limited to:

FESPA InPrint PRINTING United ImpressionsExpo LabelExpo DRUPA TheIJC ONLINE

All issues are digitised

Directly emailed to our database

Shared to printers via partner associations:

ESMA (Europe) - Reach 54,000+

SGAI (India) - Reach 19,000+

CSGIA (China) - Reach 5000+

specialistprinting.com subscribers can access all past issues and technical articles.

"Specialist Printing Worldwide has always focused on professional articles with high technical value and know-how. This has been very well received by the international target group. This high relevance makes the magazine an important platform for us."

> Daniel Bischof, Media Relations Zünd Systemtechnik AG

"Specialist Printing Worldwide's audience occupies the sweet spot in industrial inkjet. Packed full of insight and useful information, this publication is an invaluable tool for Meteor to reach potential customers around the globe."

> Tracey Brown Business Development, Strategy and Marketing Meteor Inkjet Ltd







ADVERTISING AND EDITORIAL IN PRINTED AND DIGITAL MAGAZINES

**PRINT DISPLAY** 



**ONLINE DISPLAY** 

ADVERTISING ON SPECIALISTPRINTING.COM INCLUDING: EVENTS, INDUSTRY NEWS, RESOURCES, READ THE MAGAZINE, HOME PAGE



EVENT PARTNERSHIPS PHYSICAL AND VIRTUAL EVENT PARTNERSHIPS



PRODUCT, PROMOTIONAL, SOCIAL MEDIA, TRAINING AND EVENTS

VIDEO PRODUCTION

#### **ADVERTISING & EDITORIAL CALENDAR 2021**

Magazine	Editorial Deadline	Advert Deadline	Publish Date	Key Events
lssue 1 2021	14/01/2021	01/02/2021	25/02/2021	Inprint, FESPA, LabelExpo Americas, LOPEC, European Coatings Show, Graphispag, Intergraf
lssue 2 2021	01/03/2021	15/03/2021	05/04/2021	DRUPA, Sign&Digital,Techtextil andTexprocess - Europe, Interzum
China Issue 2021	N/A	21/07/2021	13/08/2021	New Digital and Screen Printing Fair, All in Print - China, SPEX - China
lssue 3 2021	24/07/2021	03/08/2021	06/09/2021	Printing United, LabelExpo Europe, TheIJC, Fakuma, Productronica
lssue 4 2021	11/10/2021	20/10/2021	15/11/2021	ImpressionsExpo, AFIP, LabelExpo Asia

#### **EDITORIAL CONTENT**

#### **Technical Articles**

Detailed, educational technical articles which users and purchasers of printing systems turn to for the latest information on techniques and products.

#### **Company Focus & Case Studies**

Profiles on suppliers to the industry who are at the forefront of technical advances.

In Brief The industry's latest developments.

#### **Events**

Previews and reviews of events from across the world.

"Specialist Printing Worldwide has been a media partner of Marabu for many years. I always look forward to the latest issue, because in addition to interesting articles from Marabu there are many other exciting reports from the world of printing. So you are always up to date on what's happening in the industry. I like the modern and clear design of the magazine very much, and we can address a precise target group with our content."

Daniel Gandner Director, Marketing & Communication Printing Inks Marabu GmbH & Co. KG "Your content is exactly what the industry needs. I grow professionally from reading the quality information your publication provides. I forget to say thank you sometimes. So, Thank you!"

> Mike Ruff, Owner Mike Ruff Consulting LLC

#### PRINT ADVERTISING RATES 2021



Number of Issues	1	2	3	4	5
Front Cover	\$ 4,550				
Inside Front Cover	\$ 4,171	\$ 3,962	\$ 3,754	\$ 3,337	\$ 2,920
Outside Back Cover	\$ 4,171	\$ 3,962	\$ 3,754	\$ 3,337	\$ 2,920
Inside Back Cover	\$ 3,900	\$ 3,705	\$ 3,510	\$ 3,120	\$ 2,730
Full Page	\$ 3,033	\$ 2,882	\$ 2,730	\$ 2,427	\$ 2,123
Half Page	\$ 1,679	\$ 1,595	\$ 1,511	\$ 1,343	\$ 1,175
Third Page	\$ 1,354	\$ 1,286	\$ 1,219	\$ 1,083	\$ 948

#### **COST PER INSERTION**

## 10% off ALL advertising rates when print and digital adverts booked together.\*

\* Minimum of two print adverts must be booked. This offer does not include Supplier Directory Premium entry.

You can advertise in English language issues only or include an advert in our Chinese Language issue which also includes SPW translating your previous editorial piece for inclusion.



#### DIGITAL ADVERTISING RATES 2021



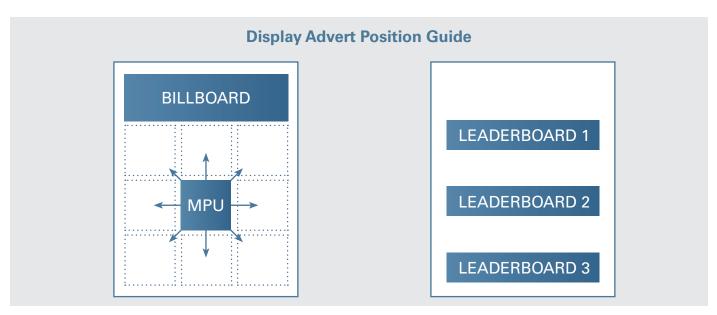
## www.specialistprinting.com

Format		Price Exclusive**			Price Shared***					
		Number of calendar guarters								
		1	2	3	4		1	2	3	4
		HOME PAGE								
Billboard	970 x 250	\$1,300	\$2,470	\$3,510	\$4,420	-		-	-	-
Leaderboard 1	728 x 90	\$ 921	\$1,750	\$2,486	\$3,131	\$	608	\$1,155	\$1,641	\$2,066
Leaderboard 2	728 x 90	\$ 812	\$1,544	\$2,194	\$2,762	\$	536	\$1,019	\$1,448	\$1,823
Leaderboard 3	728 x 90	\$ 758	\$1,441	\$2,047	\$2,578	\$	500	\$ 951	\$1,351	\$1,702
		ALL OTHER PAGES								
Billboard	970 x 250	\$1,083	\$2,058	\$2,925	\$3,683	-		-	2	-
Leaderboard 1	728 x 90	\$ 867	\$1,647	\$2,340	\$2,947	\$	572	\$1,087	\$1,544	\$1,945
Leaderboard 2	728 x 90	\$ 758	\$1,441	\$2,047	\$2,578	\$	500	\$ 951	\$1,351	\$1,702
_eaderboard 3	728 x 90	\$ 650	\$1,235	\$1,755	\$2,210	\$	429	\$ 815	\$1,158	\$1,459
MPU	320 x 250	\$ 650	\$1,235	\$1,755	\$2,210	\$	429	\$ 815	\$1,158	\$1,459

# 10% off ALL advertising rates when print and digital adverts booked together.\*

\* Minimum of two print adverts must be booked. \*\* Price Exclusive - your advert only in this position

**\*\*\*Price Shared - Maximum 5 adverts** 



#### SUPPLIER DIRECTORY

Supplier Directory Cost Per 12 Months Includes

> Unlock sales opportunities. Increase traffic to your website. Connect with potential customers globally. Intelligent filtering - search quickly and efficiently.

FRAG		PREMIUM \$ 640	BASIC Free		
Co	ompany name, address, phone, region, ebsite (not linked)	$\checkmark$	$\checkmark$		
Co	ontact name, address & email	$\checkmark$ 0		-	
w	ebsite link	$\checkmark$			
Lo	ogo	$\checkmark$			
De	etails of products and services	$\checkmark$			-=0
G	eographical areas covered	$\checkmark$			
Co	ompany background	$\checkmark$			
Vi	ideo entry	$\checkmark$			
A	ccreditations and certifications	$\checkmark$			
A	ssociation memberships	$\checkmark$			

"Specialist Printing Worldwide helps us to make existing and potential customers aware of our products and to keep them up to date. Working with their team is great and is a pleasure for us!"

Alex Mayer Marketing Manager ZENTNER Systems GmbH "Ultraflex is a proud partner of Specialist Printing Worldwide. Our team would like to thank you for your dedication and hard work to help our team reach our market and dedicated customers worldwide. Specialist Printing Worldwide works with industry leading companies, like Ultraflex, to create technical articles that provide a different perspective into the industry while providing input and opportunities."

> Natalie Christ Marketing Manager, Ultraflex



#### SPECIALIST PRINTING WORLDWIDE IS PROUD TO PARTNER WITH



The partnership of Specialist Printing Worldwide with ESMA, PRINTING United Alliance, FESPA, SGAI, NASMA, CSGIA and CSPIA contributes greatly towards the high standard of editorial content and global circulation. We are able to draw on the industry knowledge, expertise and contacts of the associations and their many members.

"The close cooperation between ESMA and SPW has brought great opportunities to the market and we are still very proud to be a supporter of the magazine on behalf of all our members! Their organisation and speed of response allow us to ensure all our events and news are shared with the market. They work to build long term campaigns maximising exposure for our members using advertising and editorial to really reach the target market and drive enquiries."

> Peter Buttiens, CEO ESMA

"Specialist Printing Worldwide is a valued PRINTING United Alliance partner that always delivers. From helping to share industry and association information globally, to supporting, publicising and attending our events; SPW gives us every reason to work together."

> Ford Bowers, President & CEO PRINTING United Alliance

# SPECIALIST Drinting worldwide

Published by



"For many years, we have had an excellent

partnership with the team, built with Dave Fordham and more recently Nicola Penhallow. This continuity over many years is due to the close relationship of Specialist Printing Worldwide and our ESMA association. This is combined with the fact that SPW is 'THE' global benchmark for screen printing over all the possible industrial branches. Specialist Printing Worldwide gives to our niche market segment "Screen Printing" a voice and weight. The technical oriented value for readers is very important and for us one more reason to continue our close cooperation."

> Andreas Ferndriger CEO SignTronic AG and Marketing Director of Grünig-Interscreen AG

"Working with SPW creates a great benefit for us. The printed as well as the digital magazine are an important communication platform to the inkjet community. Due to the strict quality guidelines the editorial and indeed the whole magazine has a continuous professional appearance. Thank you for your always friendly support!"

Dr Anke Pankoke Head of Marketing/PR Hymmen GmbH Maschinen und Anlagenbau "Working in partnership with SPW helps us to consistently create enquiries, build brand awareness and grow our business globally. They hit our target market spot on and work with us to produce great features and resources about our flat bed cutting plotters which can contour cut, crease and deliver a fantastic finished product."

> Nico Valiani CEO Valiani SRL

### **CONTACT US**

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